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# R. VINCENT, Jr. & SONS COMPANY

WHITE MARSH, : : : MARYLAND  
GROWERS OF PLANTS FOR THE TRADE

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## *Wholesale Price List* MARCH, 1922

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**I**SSUED MONTHLY—Always refer to the price list for the current month, as this list cancels all previous quotations and is made on a strictly CASH BASIS.

NOT LESS THAN SIX OF ANY ONE VARIETY AT DOZEN RATES AND TWENTY-FIVE AT HUNDRED RATES. No charges made for packing or delivering to the express company. All goods travel at customer's risk, and any claim for damage should be made to the express Company upon receipt of goods.

These prices are made on a strictly "Cash with Order" basis, regardless of the responsibility of the customer.

We wish it to be distinctly understood that while we take every precaution to have all plants and bulbs true to name, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any of the plants or bulbs we send out, and will not in any way be responsible for the crop. Every order we receive will be executed on these conditions only, and they must be accepted by the customer when ordering.

FOR FULL DESCRIPTIONS REFER TO OUR REGULAR  
CATALOG, MAILED ON REQUEST.

## BEGONIAS

Begonias Luminosa and Prima Donna are not as well known as bedding and pot plants as they should be. They are things that are easy to grow, two inch pot plants now will easily make good four and five inch stuff for May sales. They have a long blooming season, remaining in bloom for three or four weeks, and longer, so that they do not have to be sold the very day they come into bloom like some other things that are used for pot plants. They are quick growing, being in bloom all the time, bright, cheerful colors. There is nothing to compare with them as a useful and moderate priced blooming plant.

2-inch,	\$3.00 per 100,	\$27.50 per 1,000.
3-inch,	5.00 per 100,	45.00 per 1,000.

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## Suggestions for March

Easter, April 16th, there will be a good demand for well grown bedding plants, if conditions should be the same as last Spring.

There is nothing better for a Sunday School plant for Easter than Glorie de Chatalaine and Pride of New Castle Begonias, they can be depended on to bloom.

Begonias, Luminosa and Prima Donna make excellent pot plants and are strongly endorsed for bedding. They stand the sun well.

Lantanas make the best showing when pot bound, are now sold in four inch pots in the Spring.

Agertum Fraserii grown in a four-inch pot is something different.

Don't forget about Ferns for Easter, four and five inch size will grow into money.

A few Kentia Palms should be carried on every place.

There is a growing demand for Holly Ferns, they sold well all last Spring in five and six inch size, some larger.

Our Salvia is grown from cuttings and come into bloom early.

Nearly everyone likes Lemon Verbenas.

Our four-inch Hardy English Ivy is in fine shape, there is a lot of ways to use good, long, bushy Ivy.

Dahlia plants gotten early and put into three-inch pots are in better shape for planting out.

## FERNS

On account of our large stock of Boston, Scottii, Macawii, and Hollys we are in a position to offer our customers an exceptional fine lot of Ferns in all the different sizes we offer. The clean, healthy, sturdy appearance of our stock is commented on by every visitor to our place. The stock that we are now shipping is all exceptional good value for the money. Our manner of packing insures safe delivery during the winter months.

## Shipped

without pots	3-inch		4-inch		5-inch		6-inch	
	100	1000	doz.	100	doz.	100	doz.	100
Bostons	\$6.50	\$55.00	\$3.60	\$25.00	\$5.40	\$40.00	\$8.00	\$60.00
Scottii	6.50	55.00	3.60	25.00	5.40	40.00	8.00	60.00
Macawii			4.20	30.00	6.00	45.00		
Cyrtosium Rockfordiaum Holly Ferns.								
	6.00	50.00	3.60	25.00	5.40	40.00	8.00	60.00
Table Ferns and Holly, assorted, strong three inch.								
	\$6.00 per 100,		\$50.00 per 1000.					

## PALMS. KENTIA

We are offering a good stock of Kentias, that are clean and healthy, grown cool and with sufficient room to make a natural spreading growth, they will not compare in height with stock that is grown close with the object of getting height by sacrificing sturdiness. The pot sizes are shipped without pots.

## Belmoreana—Single Plants.

Size	Heights	Each	Dozen
4-inch		\$ .50	\$ 6.00
5-inch	18-20 inches	1.50	18.00
6-inch	22-24 inches	2.50	30.00
7-inch (tubs)	26-30 inches	4.00	48.00
7-inch "	30-34 inches	5.00	60.00
8-inch "	34-36 inches	6.00	72.00

## Fosterina—made up four plants.

7-inch (tubs)	30-32 inches	4.00	48.00
7-inch "	38-40 inches	6.00	72.00
8-inch "	40-45 inches	8.00	96.00

## ABUTILON-Eclipse

Mottled green and yellow foliage, scarlet bell shaped flowers, dwarf grower, very satisfactory as a window box plant, or for low bedding.

2 inch, \$3.00 per 100,

3 inch, 4.50 per 100

### AGERATUM-FRASERII

When we sent out *Ageratum* "Fraserii" last Spring with the recommendation that it would fill a long felt want among bedding plants by providing something dwarf that could be depended on to produce a continuous blue effect we had confidence that it would not disappoint. Its behavior during the last summer has proved satisfactory in every way. It is dwarf in habit, continuous in bloom, excellent both as a pot plant and a bedder.

2-inch, \$4.00 per 100,      3-inch, \$6.00 per 100.

### AGERATUM-STANDARD VARIETIES

Dwarf White.

Little Gem.—Dwarf blue, very free.

Mrs. Alfred Echman.—Dwarf, free flowering, deep blue.

Princess Pauline.—Sky blue, white center.

Triumph de Parterre.—Russian blue, strong robust grower.

Stella Gurney.—Dwarf, compact grower, large flowers, azure blue.

2-inch, \$0.60 per doz.      \$2.75 per 100.

### ACHRYANTHES

These are handsome bedding plants that should be more used; they are taller growing than *Alternantheras*, and will stand trimming in shape better than *Coleus*. The colorings are strikingly beautiful and stand out in distinct contrast when properly used.

Besterii Mosaica.—Light green, and dark red, variegated foliage.

Blardii.—Pointed, broad leaf of purplish crimson.

Emersonii.—Round, broad leaf of purplish crimson.

Gibsonii.—Pointed leaf, green with yellow marking.

Lindinii.—Dark purplish red, with narrow pointed leaves, the most popular dark red bedding variety.

McNally.—Round, broad leaf, green blotched yellow.

2-inch, \$0.60 per doz.,      \$2.75 per 100,      \$25.00 per 1000.

3-inch, .75 per doz.,      3.75 per 100,      35.00 per 1000.

### ALTERNANTHERAS

Auræ Nana.—Yellow, compact.      Brilliantissima.—Rich Carmine.

Carroll Park Bedder.—Dwarf, red.      Jewel.—Rich Carmine, strong robust.      Prospect Park Bedder.—Dwarf, chocolate red.

Seyboldii.—Yellow, strong grower.

Versicolor.—Crimson, chocolate and green, tall grower.

2-inch, \$2.75 per 100.      \$25.00 per 1,000

**ALYSSUM**

Giant Double.—Useful for cutting and window boxes, vases, etc.

Dwarf Double.—Dwarf, compact grower, splendid for pot plant and border.

2-inch, \$2.75 per 100, \$25.00 per 1000.

3-inch, 3.75 per 100, 35.00 per 1000.

**BEGONIAS**

Geraniums, from all the information we can get, will be short crop next Spring. As a good substitute for a pot plant for Spring sales or for bedding we would suggest Begonias. Easter coming, as it does, two weeks later than it did last year brings it well towards Spring when we may look for good weather, if so then bedding plants will be in demand and Begonias can be depended on to be in bloom. They can also be recommended as a house plant.

The Glorie de Chatalaine is cutting propagated. The Luminosa and Prima Donna are seed plants raised from Michell famous strain.

Glorie de Chatalaine 2-inch, \$3.00 per 100, \$27.50 per 1000.

3-inch, 6.00 per 100, 50.00 per 1000.

Luminosa and Prima Donna

2-inch, 3.00, per 100, 27.50 per 1000.

3-inch 5.00 per 100, 45.00 per 1000.

Pride of New Castle.—The new red sport of Glorie de Chatalaine, retaining all its good points. The color is a clear, begonia red.

2-inch, \$6.00 per 100, 3-inch, \$10.00 per 100.

**COLEUS**

There is nothing that takes the place of good colored Coleus for bedding. They do well under anything like favorable conditions and can be used in many ways. The bright colored varieties are always in demand as pot plants, and for making up plant combination. They can often be used in place of a more expensive plant and serve the purpose just as well.

Brilliancey.—One of the large or fancy leaved sorts, heavy leathery foliage, a handsome combination of red, yellow, and green, popular as a specimen plant, or for using in plant combination.

2-inch, \$3.00 per 100, 3-inch, \$4.50 per 100.

**COLEUS. Standard Varieties**

Annie Pfitzer.—Dwarf, yellow, compact grower.

Bob Roy.—A beautiful dwarf variety, pinkish red, crinkled edges.

Beekwith Gem.—Centre bright soft crimson, maroon, bordered with a gorgeous combination of green and gold.

Dazzling Gem.—Rose pink centre, margined yellow, chocolate and green, dwarf compact grower, splendid pot plant.

Duneria.—Color various shades of crimson, with leaves very black.

- Eldorado.—Old gold, handsomely ribbed and blotched very dark garnet.
- Fire Brand.—Bright maroon, charmingly flamed and shaded vividly glowing scarlet.
- Golden Bedder.—This indispensable and favorite yellow bedded needs no description.
- Hero.—Almost jet black leaves, pointed and scalloped.
- John Pfitzer.—Dwarf, reddish crimson, edged yellow.
- Lord Palmerston.—An excellent, beautiful, dark variety, dark maroon centre, with dark crimson ribs.
- Lyons.—A beautiful yellow variety, with crimson and maroon markings.
- Mrs. Hays.—Bright golden yellow, ribbed and margined velvety crimson.
- Queen Victoria.—Bright cardinal red, with distinct bright golden border; strikingly beautiful.
- Sensation.—Dark crimson maroon, with pink ribs and centre.
- Sun Ray.—Dwarf, crimson centre, blotched with pink, deep scalloped green and yellow edges.
- Trailing Queen.—An attractive combination of green, gold and pink, very useful for window boxes, vases, etc.
- Verschaffelti.—The standard crimson variety.
- Yellow Trailing Queen.—Centre of leaves bright yellow, bordered with olive green, with deeply serrated edges intermingled with yellow.

2-inch,	\$0.60 per doz.	\$2.75 per 100,	\$25.00 per 1,000.
3-inch,	0.75 per doz.	\$3.75 per 100,	\$35.00 per 1,000.

### CANNAS.

The following Cannas will be ready in three inch pots about the 15th of the month. Orders are being booked now for Spring delivery.

\$1.00 per doz., \$4.50 per 100, \$40.00 per 1,000.

- Alphonse Bouvier—Crimson; five feet.
- Florence Vaughan—Green foliage, rich golden yellow, dotted red flowers, five feet.
- Gladiator—Strong, vigorous grower, with fine green foliage; large heads of flowers; color is yellow spotted with red; blooms early and late, always looks cheerful.
- Gustav Gumpfer—This is an ideal rich yellow bedding Canna, the flowers of good size are held well above the foliage. The color is a rich golden yellow, a shade that can be seen as far as the eye can carry.



## CANNAS—Continued

- J. D. Eisele—Brilliant vermilion, scarlet, three and one-half feet.
- Jean Tissot—Brilliant vermilion, orange shading, three and one-half feet.
- Louisiana—Large, vivid scarlet flowers, glossy green foliage.
- Maros—The best white flowering Canna. Its flowers of creamy white are produced very freely on stems thrown well above the foliage.
- Mme. Crozy—Popular and valuable; rich orange scarlet flower, edged with bright golden yellow. Four feet.
- President Myers—Rich, carmine flowers, bronze foliage, four feet.
- Queen Charlotte—Rich pomegranate red, bordered with bright golden yellow.
- Richard Wallace—Green foliage, large canary yellow flowers. 4½ feet.
- Rubin—Bright scarlet flowers, dark foliage. Four feet.
- Souv. d'Antoine Crozy—Beautiful red, bordered with golden yellow.
- Uncle Sam—Clear, deep orange flowers, borne in large clusters, handsome, luxuriant, rich green foliage. Six feet.
- Venus—The color is a gay rose-pink with mottled border of creamy white.
- Wyoming—Orange-scarlet flowers; dark foliage. Four and one-half feet.
- City of Portland—A wonderfully deep rosy salmon, color much richer than Mrs. Alfred Conard; the flowers are of a large size, abundantly produced in large trusses.  
\$2.00 per doz. \$12.50 per 100, \$100.00 per 1000.
- King Humbert—In this we have the finest type of orange scarlet flowers combined with the finest type of bronze foliage.  
\$1.50 per doz. \$5.00 per 100, \$45.00 per 1000.
- The President—The flowers are produced in immense trusses of the most brilliant red, it possesses all the good points of Fire Brand enhanced by extraordinary vigor and perfectly healthy foliage.  
\$1.50 per doz. \$8.00 per 100, \$75.00 per 1000.
- Rosea Gigantea—Rich rose-pink flowers, dark foliage, four feet 35 cts. each. \$1.50 per doz. \$6.50 per 100, \$60.00 per 1000.

**CUPHEA**

Cigar plant.—Useful as a basket or pot plant, blooms continually.

2-inch, \$ .60 per doz.      \$2.75 per 100.

3-inch,     .75 per doz.      3.75 per 100.

**CHRYSANTHEMUMS-HARDY POMPON****Large Flowering or Aster Varieties.**

Ashbury.—Sulphur-white; for cut flowers.

Bradshaw.—Lilac rose, cut petals.

Eldorado.—Bright golden; open centre.

Elkton.—Light pink; full, large flowers.

Excellence.—Pure white; tall grower.

Excelsior.—Bright orange-yellow; long stems.

Germania.—Straw white; long stems.

Hester.—Pearl white, shaded flesh.

Irene.—Pure white, shaded pink; early.

Jerry.—Rose lilac.

Julia Lagravere.—Crimson maroon; for cut flowers.

King Henry.—Straw white; long stems.

Lelia.—Bright rich red.

Lorley.—Full flowers; yellow, tinged pink.

Marian.—Snow white, long stiff stems.

Prince of Wales.—Pure white, long stems.

Queen of White.—Fine creamy white; long stems.

Rev. W. M. Hoffman.—Bronze, tipped yellow.

St. Iloria.—Silver rose; quilled petals, for cut flowers.

Triumphe d'Or.—Rich golden yellow.

The Hub.—Fine white, open centre; for cut flowers.

Viola.—Rich violet rose.

Sylvia.—Scarlet bronze, tall grower.

2-inch, \$2.75 per 100,      \$25.00 per 1000

**Small Flowered or Button Varieties.**

Anna Mary.—Creamy white, shade pink.

Golden West.—Small quilled flowers; bright golden yellow.

Golden Climax.—Orange yellow.

Inez.—Scarlet bronze and rose.

Nellie Rainsford.—Very dwarf; light pink.

Tennyson.—Pure yellow, for cut flowers.

Yellow Gem.—Golden yellow.

2-inch, \$2.75 per 100,      \$25.00 per 1000.

## Anemone Varieties

Barney.—Golden bronze.

Earle.—Pearl white, silver-rose centre; dwarf.

Eva.—Rose pink.

Furnessia.—Silver white.

Matilda.—White.

Meyer's Perfection.—Fine, pure white, tall grower.

Palmyra.—Silver pink.

2-inch, \$2.75 per 100, \$25.00 per 1000.

## Single or Daisy Varieties.

Aaron.—Bronze scarlet.

Providence.—Early white.

Rosy Morn.—Silver white.

2-inch, \$2.75 per 100, \$25.00 per 1000.

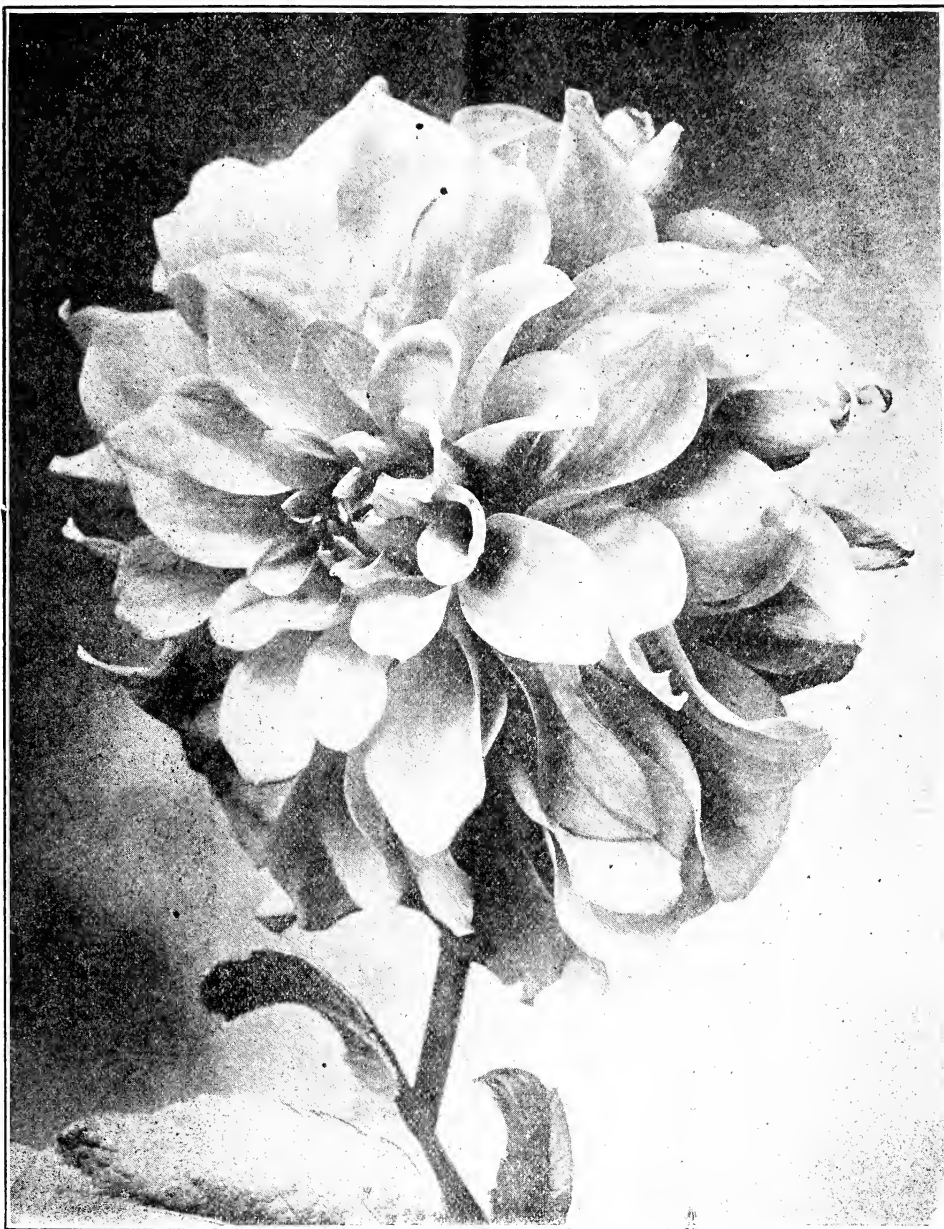
## DAHLIAS

Strong Plants from Two Inch Pots—Delivery from March 1st to May 30th.

	Doz.	100		Doz.	100
Aberdeen	\$10.00	\$ 75.00	Le Grand Manitou	\$1.25	\$6.00
A. C. Ide	2.50	10.00	Little Beauty	.75	4.00
A. D. Livonia	.75	4.00	Little May	.75	4.00
Alpenrose	1.25	6.00	Lyndhurst	.75	4.00
Alewine	.75	4.00	Mabel	4.00	20.00
Allie Mourey	.75	4.00	Mad. A. Lumiere	1.25	6.00
Alabaster	1.25	5.00	Marguerite		
Ami Barillet	.75	4.00	Bouchon	2.00	10.00
Attraction	5.00	20.00	Maurice Revoir	.75	4.00
Augusta Nonin	1.25	6.00	Meyerbeer	5.00	20.00
Baltimore	2.50	10.00	Mina Burgle	2.50	10.00
Barkis	8.00	40.00	Miss Minnie		
Bel Air	25.00	100.00	McCullough	.75	4.00
Beloit	2.00	10.00	Mrs. Chas. L.		
Black Diamond	.75	4.00	Seybold	.75	4.00
Calvert	10.00	50.00	Mrs. J. G. Cassett	.75	4.00
Carroll	12.00	60.00	Nancy Mae	2.00	10.00
Cassandra	4.00	20.00	Norton	5.00	20.00
Charles Lanier	.75	4.00	Oregon Beauty	1.25	5.00
Conowingo	25.00	100.00	Papa Charmant	2.00	10.00
Countess of			Patapsco	25.00	100.00
Lonsdale	.75	4.00	Paul Bonyon	2.50	10.00
Crimson Queen	.75	4.00	Patrick O'Mara	12.50	75.00
Crystal	1.25	6.00	(divided roots		
Delice	.75	4.00	or tubers)	25.00	150.00

## DAHLIAS—Continued

Diemont von			Perle de Lyon	1.25	5.00
Bijstein	6.00	20.00	Planet	2.50	10.00
Dorothy Peacock	.75	4.00	Prairie Fire	.75	4.00
Dr. H. Sewall	4.00	20.00	President Fall-		
Dr. Tevis	5.00	20.00	ieres	2.00	10.00
Dream	2.50	12.00	Prince of Yellows	.75	4.00
Eden	2.00	10.00	Princess Juliana	4.00	20.00
Essex	10.00	50.00	Queen Mary	.75	4.00
Ethel Maule	.75	4.00	Queen of Yellows	.75	4.00
Flamingo	1.25	6.00	Queen Wilhelmina	.75	4.00
Flora	.75	4.00	Rene Cayeaux	.75	4.00
Frank Smith	.75	4.00	Roem van Nijkerk	2.50	10.00
Friday	25.00	100.00	Rose Pink Century	.75	4.00
Fringed 20th			Rossville	15.00	50.00
Century	1.25	6.00	Rotarian	25.00	100.00
Futurity	4.00	20.00	Scarlet Century	.75	4.00
Geisha	2.50	10.00	Sebastople	1.25	5.00
Gen. J. B. Seth	1.25	6.00	Seedling No. 37	2.50	10.00
Geo. Walters	5.00	20.00	Sensation	1.25	5.00
Golden Gate	2.00	10.00	Souv. de G.Douzon	1.25	5.00
Golden West	1.25	6.00	Souv. Mme.		
Highland Beauty	12.00	50.00	Moreau	1.25	5.00
H. J. Lovink	1.25	6.00	Snowelad	.75	4.00
Honesty	4.00	20.00	Standard Bearer	.75	4.00
Hon. R. L. Borden	1.25	6.00	St. George	.75	4.00
Hortulanus Fiet	5.00	20.00	Sulphurea	5.00	20.00
Hortulanus Witte	1.50	7.00	Sweetheart	25.00	100.00
Indian Chief	.75	4.00	Taffy	15.00	75.00
Jack's Discovery	1.25	6.00	Towson	12.00	50.00
Jack Rose	1.25	6.00	Ulysses	2.50	10.00
Jane Selby	5.00	20.00	Valentine	1.25	5.00
Jean Kerr	4.00	20.00	Warren Seipp	25.00	100.00
J. Harrison Dick	5.00	20.00	Weber	2.50	10.00
Judge Offutt	10.00	50.00	William F. Gude	2.50	10.00
Judge Preston	7.50	30.00	Wodan	1.25	5.00
Judge Duncan	25.00	100.00	Wolfgang von		
Kalif	2.50	10.00	Goethe	1.25	5.00
King of Autumn	2.50	10.00	Yellow Duke	.75	4.00
Kiwanis	25.00	100.00	Yellow Le Collosse	.75	4.00
Lawine	.75	4.00	Zebra	1.25	5.00
Lenore	15.00	50.00			



OUR NEW DAHLIA PATRICK O'MARA.

### DUSTY MILLER

Senacio Scandens: The best Dusty Miller, fine silvery foliage, dwarf compact grower.

2-inch, \$2.75 per 100.

3-inch, \$3.75 per 100

### FUCHSIAS

Black Prince and Other Varieties

Black Prince—Single, purple, striped with red, red sepals.

2-inch, 75 cts. per dozen. \$2.75 per 100. \$25.00 per 1000.

### SCENTED GERANIUMS

Some of the scented Geraniums make very desirable window box plants, as they are not only graceful in their growth, but by being sweet scented impart a refinement to the boxes that cannot otherwise be produced.

The Rose and such varieties should be more extensively used as sprays among cut flowers, as they are favorites with most people.

Balm.—Large flower, upper petals white lilac, lower petals dark. large leaves, with very strong fragrance.

Capitatum.—Small cut leaf, rose scented.

Clorinda.—Deep green foliage, flowers of good size and quite an improvement in that respect, of a bright rose cerise shade, splendid winter bloomer, very free flowering.

Lady Mary.—Upper petals rose-lake shaded violet crimson, lower petals blush white, small flowers, very pleasing odor.

Mrs. Kingsbury.—Magenta crimson, shading lighter to a white eye, upper petals veined maroon, sweet scented foliage.

Oak Leaved.—Leaves somewhat resembling those of an oak leaf, dark chocolate center.

Quericifolium.—Oak-leaved foliage, leaf black centre, very attractive.

Rose.—The standard rose scented, a favorite since it was introduced.

Schotteshampet.—Filbert scented.

2-inch, \$3.00 per 100, \$30.00 per 1,000.

### IVY LEAVED GERANIUMS.

We offer a good assortment of Ivy Leaved Geraniums, including among others the following well-known and popular sorts:

Alliance.—Hybrid Ivy, delicate lilac white, upper petals feathered and blotched crimson rose.

Ballada.—A magnificent shade of soft lilac, upper petals feathered maroon.

Caesar Frank.—An attractive shade of soft rich crimson, slightly tinged at the base of petals with light rose.

Incomparable.—An exquisite shade of rose carmine.

Mrs. Banks.—A pleasing shade of blush white, upper petals feathered reddish neron, a strong, vigorous grower.

Pierre Crozy.—Hybrid Ivy, bright scarlet, profuse bloomer, short compact grower, splendid as a pot plant.

Rycrofts Surprise.—A rich rose pink, an attractive color.

Souvenir de Chas. Turner.—Deep pink, feathered maroon on upper petals.

2-inch, \$3.00 per 100, \$30.00 per 1,000.

### HARDY ENGLISH IVY

We have a large stock of Hardy English Ivy on hand, can take care of some large orders, on which we will make special prices. The two-inch will run from six to twelve inches, while the three-inch run from twelve to twenty inches long. The four-inch is heavy stuff, three plants to the pot, thirty-six inches long tied to stakes.

2-inch, \$2.75 per 100, \$25.00 per 1000.

3-inch, 3.75 per 100, 35.00 per 1000.

4-inch, 4.80 per doz. 25.00 per 100.

### HARDY IVY BASKETS

Twelve inch, heavy wire baskets, filled with about fifty, well established Ivy sprays, four wire handles well covered. \$5.00 each.

### HELIOTROPE

Chieftain.—This is the old favorite, sweet scented Heliotrope, free flowering, light lilac, long stem.

Mad. Bruant.—Deep lilac purple, large flowers borne in large trusses, strong robust grower.

Mad. de Blonay.—Large almost pure white flowers, freely produced, long handsome foliage.

2-inch, \$0.60 per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, .75 per doz. 3.75 per 100. 35.00 per 1,000.

### LANTANAS

A. Cook.—Orange and rose dwarf; compact grower.

Aurora.—Tall, orange and coppery red.

Delicatissima, or Weeping.—Lilac-lavender; one of the finest basket plants that we have.

E. Bayard.—Bright orange, red and yellow.

Craigi.—Lemon yellow turning to orange.

Helvia.—Pale canary, shading to a deep yellow centre.

Harkett Perfection.—Variegated foliage, light pink and purple.

Iolando.—Rich orange, shading to a bright red; semi-dwarf.

Juan d'Or.—Bright sulphur, shading to a deep rose pink.

Leo Dex.—Open orange scarlet, changes to a dark maroon; robust.

Lyre.—Pure white with yellow centre; large flowering.

Mellicifolium.—Large flowers, sulphur, yellow, tinged pink.

Pictavi.—Semi-dwarf; free, a lovely rose colored umbel, shading to orange in centre.

Protee.—Old rose and golden yellow.

Radiation.—A grand combination of color, brilliant and red shading.

2-inch, \$2.75 per 100, \$25.00 per 1,000.

3-inch, 3.75 per 100, 35.00 per 1,000.

### LEMON VERBENAS

Well known for its sweet lemon scented foliage, which is largely used among flowers, which have no scent of their own.

2-inch, \$2.75 per 100, 3-inch, \$3.75 per 100.

### LOBELIA

Crystal Palace, compacta, rich deep blue, dwarf compact grower, the best for pot plants or for bedding.

2-inch, \$2.75 per 100

3-inch, \$3.75 per 100

### MOONVINES

Noctiflora.—The standard white Moonvine.

Leari.—Blue dawn flowers, generally known as the Blue Moonvine.

2-inch, \$0.60 per doz., \$2.75 per 100, \$25.00 per 1000.

3-inch, .75 per doz., 3.75 per 100, \$35.00 per 1000.

### PETUNIAS

Our Petunias are all cutting propagated from selected stock. The doubles and singles embrace a good range of color, the Rosy Morn are all one shade of clear rosy pink.

Double Fringed mixed, Single Fringed mixed, Rosy Morn.

Good stock of two and three inch ready for immediate shipment.

2-inch, \$0.60 per doz., \$2.75 per 100, \$25.00 per 1,000.

3-inch, .75 per doz., 3.75 per 100, 35.00 per 1,000.



**SENECIO SCANDENS***(Parlor Ivy)*

2-inch, 60 cts. per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, 75 cts. per doz. 3.75 per 100. 35.00 per 1,000.

**PELARGONIUMS**

We have a good assortment of eight splendid varieties, including Wilbur Wright: A dwarf, compact grower, early and free flowering, large trusses, freely produced, an exquisite shade of mauve rose, each petal blotched with dark velvety maroon. A strikingly handsome Pelargonium.

3-inch, \$1.50 per doz. \$10.00 per 100.

**SALVIA-Bonfire**

Our Salvia is all cutting Propagated and will come into bloom much earlier than that raised from seed. Will make blooming plants for early Spring trade.

2-inch,, \$2.75 per 100, \$25.00 per 1000.

3-inch 3.75 per 100, 35.00 per 1000.

**SWANSONIA**

Galegifolia Alba—White.

2-inch, 60 cts. per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, 75 cts. per doz. 3.75 per 100. 35.00 per 1,000.

**TRADESCANTIA**

The Wandering Jew.—A variegated plant of easy culture, usually used in hanging baskets, porch boxes, etc.

Red.—Red and green striped.

Bicolor.—White and green striped.

2-inch, \$0.60 per doz., \$2.75 per 100.

**VINCA**

Variegated Periwinkle.—A beautiful white and green vine, useful for window boxes, hanging baskets and vases.

2-inch, \$2.75 per 100, \$25.00 per 1,000.

4-inch, 12.50 per 100, 120.00 per 1,000.

## FROSTED PLANTS

### WHAT NOT TO DO AND WHAT TO DO.

Very often during the winter months plants are received in a frosted condition owing to a sudden or unforeseen drop in the temperature or from the exposure to extreme cold while in transit, on station platform or in delivery wagon, conditions over which the shipper has no control, for it makes no difference how well the boxes may be lined with paper, naturally the frost will penetrate in any object if exposed long enough.

When a shipment of plants is received in even a slightly frosted condition, they should not under any circumstances be handled or unpacked; if so, then disastrous effects must be expected.

Whereas, if properly treated, they can be saved almost without an exception. If when received the plants are frosted, even to the soil being frozen, the boxes should be opened and the paper loosened so that the air can penetrate, and then the boxes placed in a cool cellar, where the temperature is only slightly above the freezing point, and let remain there for at least 36 hours or longer, if necessary, until the frost is thoroughly drawn out, and then unpack and put in a slightly warmer temperature for a few hours, then very little damage to the stock, if any, will result from the frost.

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## Damaged Shipments

Every shipment should be accepted by the consignee, as the Interstate Commerce Commission has decided that every shipment becomes the property of the consignee as soon as it is delivered to a common carrier and receipted for, and that all claims for damages must originate from the delivering office, and that the carrier is responsible for all damages occurring to goods while in their possession by carelessness on the part of employer, or delay in delivering. Therefore, whenever goods are received in a damaged condition, either visible or concealed, the only proper thing to do is to accept the shipment with the notation on the receipt, "Received in a damaged condition subject to salvage." If possible, have a representative of the Express Company examine the goods at the proper time. Try to save everything possible, then present a bill for all damages and Express charges to the Agent. If this is done, there should be no trouble whatever in collecting claim.